

## **The Hongkong and Shanghai Banking Corporation Limited (“HSBC / Bank”) Premier Member-Get-Member Programme - 2026 (“Promotion”)**

This Promotion is open for existing HSBC Premier customers who introduce friends, colleagues, and family to become a new customer to HSBC Premier (“Referee”) under the following terms & conditions.

### **Making a referral (Referral/s)**

1. Complete the Member Get Member application form.
2. Your Relationship Manager will contact the Referee.
3. The Bank reserves the right to disclose the source of Referral (i.e Premier Member Get Member Programme) at time of contacting the Referee.

### **Reward**

1. The new HSBC Premier account needs to be opened and activated by the Referee with the required funds on the date of submitting a Referral application, for the existing Premier customer who submits the referral to be eligible for the rewards as mentioned in the Terms and Conditions below.
2. The rewards will be made available to as and when completion of successful Referrals.
3. Referral would be considered successful only when the HSBC Premier account is fully funded by the Referee for LKR15million or equivalent in foreign currency and as mentioned under the Terms and Conditions below.
4. Rewards Points and / or proposed gift options will be offered and / or credited at the end of the following calendar month upon the Referrals being successful.

### **Promotional Period**

This Promotion will be valid from 1 January 2026 to 31 March 2026, inclusive of both dates.

### **Terms and Conditions**

1. The Premier Member Get Member (“Promotion”) of The Hongkong and Shanghai Banking Corporation Limited (hereinafter referred to as “the Bank”/ “HSBC”) is applicable to all existing HSBC Premier customers (“Customer/s” / “Referrer/s”) upon successful completion of a Referral.
2. Introduction of a new HSBC customer who opens HSBC Premier account with the Bank and complies with the minimum Total Relationship Balance (TRB) of LKR 15 million or equivalent in foreign currency) within the said Promotional Period, shall constitute a successful completion of a Referral as determined by the Bank subject to the General Terms and Conditions below.
3. The reward scheme for the successful Referrals will be as follows:

Number of Successful Referrals	Rewards
1st successful Referral	○ Voucher from Double Tree Hilton Weerawila worth LKR 50,000/- or
	○ HSBC branded gift pack
2nd successful Referral	○ 20,000 Rewards points
3rd successful Referral	○ 30,000 Rewards points

The first successful Referral can only opt for one (1) of the two (2) specified rewards above and cannot combine any of the above two (2) reward options for the 1st successful Referral.

4. The Referrer is eligible for LKR 50,000 /- worth voucher from Double Tree by Hilton Weerawila Hotel ("Merchant"). Booking period should be from 1 January 2026 to 31 March 2026 and it will be awarded for the first successful Referral only.
  - a. The voucher will be delivered through postage within 7 working days of informing the Customer of the successful completion of a Referral, to the Customers registered address with the Bank.
  - a) The Promotion cannot be combined with any other discount/offer and on special themed promotions provided by the merchant and HSBC.
  - b) The general policies including child policy of the Hotel will be applicable for this reward.
  - c) Referrer nor his/her companions shall not hold HSBC responsible for or liable for, the quality of service or products provided by the Lounge/Hotel or any of the suppliers or merchants, any actions, claims, demands, losses, damages, costs, charges, and expenses that the Referrer may suffer, sustain or incur by participating in this Promotion.
5. The Referrer can opt for HSBC branded gift pack will be awarded for the first successful referral.
  - a. Within 3 working days of informing the Customer of the successful completion of a Referral, the said gift pack will sent across to the respective Premier Relationship Manager.
  - b. This pack can then be collected from your respective Premier Relationship Manager.

The Referrer can also opt for Reward points, and it will be awarded based on the number of referrals. Therefore, a customer referring the 2nd successful referral will receive 20,000 Reward points and for the 3rd referral he/she will receive 30,000 Reward points.

### General Terms and Conditions

1. Please note that the calculation of the Rupee equivalent of a Reward Point is LKR 1/- per Reward Point (i.e 1 Reward Point=LKR 1/-) and the eligible rewards points will be crediting to Premier card within three (3) working days.
2. This Promotion shall be valid only for Customers of HSBC Premier Sri Lanka.
3. Voucher will be delivered through postage within 7 working days and HSBC branded giftbox will be awarded within 3 working days, to the Registered address of the Referrer held with the Bank.
4. All Rewards will be awarded on a per account basis and not on a per Customer basis ie, A referral of a Premier joint account will be considered as one referral and therefore will be entitled to only one Reward.
5. Staff members of the Bank with Premier qualifying status will be eligible to submit referrals and participate in this Promotion.

6. Customers will be notified by their respective Relationship Manager on successful completion of the referral.
7. The Reward Points are non-transferable and cannot be converted to cash.
8. The Bank reserves the right to modify, change or withdraw all or any of the rules applicable to this Promotion at any time.
9. Any new account opening by a Referee shall strictly be subject to the internal policies and regulations of the Bank as well such terms and conditions to be prescribed by the Bank.
10. Nothing herein amounts to a commitment or representation by the Bank to conduct similar promotions in the future.
11. In the event of a dispute arising out of this Promotion, the decision of the Bank shall be final.
12. These Terms and Conditions shall be governed and construed by the laws of Sri Lanka and shall be subject to the exclusive jurisdiction of the Courts of Sri Lanka.