

## **The Hongkong and Shanghai Banking Corporation Limited (“HSBC / Bank”) Premier Member-Get-Member Programme - 2024 (“Promotion”)**

### **Terms and conditions**

This Promotion is open for existing HSBC Premier customers who introduce friends, colleagues, and family to become a new customer to HSBC Premier(“Referee”) under the following terms & conditions.

#### **Making a referral**

1. Complete the Member Get Member application form.
2. Your Relationship Manager will contact the Referee.
3. The Bank reserves the right to disclose the source of referral (i.e Premier MGM member Get Member Programme) at time of contacting the Referee.

#### **Reward**

1. After the referral is submitted the new HSBC Premier account needs to be opened and activated with the required funds within three (03) months for the referrer to be eligible for the rewards as mentioned in the Terms and Conditions below
2. The rewards will be made available to eligible customers as and when completion of successful referrals.
3. Referral would be considered successful only when fully funded the HSBC Premier account by the Referee for LKR15million or equivalent in foreign currency.
4. Rewards Points will be credited at the end of the following calendar month upon successful conversion of the referral.

#### **Promotional Period**

This Promotion will be valid from 1<sup>st</sup> March 2024 to 31<sup>st</sup> May 2024, inclusive of both dates.

#### **Terms and Conditions**

1. The Premier Member Get Member (“Promotion”) of The Hongkong and Shanghai Banking Corporation Limited (hereinafter referred to as “the Bank”/ “HSBC”) is applicable to all existing HSBC Premier customers (Customer/s) who introduces a new customer to HSBC Premier under the following criteria:
2. Introduction of a new HSBC customer who opens HSBC Premier account with the Bank and complies with the minimum Total Relationship Balance (TRB) of LKR 15 million or equivalent in foreign currency) within the said Promotional Period.
3. The reward scheme for the successful referrals will be as follows:

Introduction of a new HSBC Premier Customer who opens an HSBC Premier account with a Total Relationship Balance of - LKR15 Million or equivalent in foreign currency.

#### **Number of Successful Referrals**

#### **Reward**

1st successful referral

Two (2) Free Lounge Visits to Araliya Lounge at BIA or HSBC Branded gift pack

2nd successful referral

20,000 Rewards points

3rd successful referral

30,000 Rewards points

4. A voucher that entitles the Referrer to two (2) free visits to the Araliya Lounge ("Lounge") at Bandaranayake International Airport (BIA). The customer may choose to use both vouchers simultaneously with a companion or each individual voucher can be use on a different visit. Alternatively, customer can opt for HSBC branded gift pack will be awarded for the first successful referral. The voucher booking period will be open for a period of one (1) year after issuance of the physical voucher.
5. The Referee must be present at the Lounge and the access to the Lounge is subject to availability of space at the Lounge.
  - a) The Promotion cannot be combined with any other discount/offer and on special themed promotions provided by the merchant and HSBC.
  - b) The general policies including child policy of the Lounge will be applicable for this reward.
  - c) Customer nor his/her companions shall not hold HSBC responsible for or liable for the quality of service or products provided by the Lounge or any of the suppliers or merchants, any actions, claims, demands, losses, damages, costs, charges, and expenses that a Customer may suffer, sustain or incur by participating in this Promotion.
6. Reward points will be awarded on a cumulative basis. Therefore, each Referee will be entitled to accumulate the additional reward points with each successful referral up to a maximum of three referrals. Eg: Customer referring the 2nd successful referral will receive an additional 20,000 Reward points thereafter the 3rd referral will receive and an additional 30,000 Reward points (ie. total of 50,000 Reward points (20,000 + 30,000))

#### **General Terms and Conditions**

1. Please note that the calculation of the Rupee equivalent of a Reward Point is LKR 1/- per Reward Point.( i.e 1 Reward Point=LKR 1/-)
2. This Promotion shall be valid only for Customers of HSBC Premier Sri Lanka.
3. Voucher will be delivered through postage within 7 working days and HSBC branded giftbox will be awarded within 3 working days, to the Registered address held with the Bank.
4. All Rewards will be awarded on a per account basis and not on a per Customer basis ie, A referral of a Premier joint account will be considered as one referral and therefore will be entitled to only one Reward.
5. Staff members of the Bank with Premier qualifying status will be eligible to submit referrals and participate this Promotion.
6. Customers/ Referrer will be notified by their respective Relationship Manager on successful completion of the referral.
7. The Reward Points are non-transferable and cannot be converted to cash.
8. The Bank reserves the right to modify, change or withdraw all or any of the rules applicable to this Promotion at any time.
9. Any new account opening by a Referee shall strictly be subject to the internal policies and regulations of the Bank as well such terms and conditions to be prescribed by the Bank.
10. Nothing herein amounts to a commitment or representation by the Bank to conduct similar promotions in the future.
11. In the event of a dispute arising out of this Promotion, the decision of the Bank shall be final.
12. These Terms and Conditions shall be governed and construed by the laws of Sri Lanka and shall be subject to the exclusive jurisdiction of the Courts of Sri Lanka.