The Hongkong and Shanghai Banking Corporation Limited ("HSBC / Bank") Premier Member-Get-Member Programme -2023

Terms and conditions

Making a referral

- 1. Complete the Member Get Member application form.
- 2. Your Relationship Manager will contact the referee.
- 3. The Bank reserves the right to disclose the source of referral at time of contacting the referee.

Reward

- 1. After the referral is submitted the new HSBC Premier account needs to get activated with the required funds within three (03) months for the referrer to be eligible for the rewards.
- 2. The reward will be made available to eligible customers as and when completion of successful referrals.
- 3. Referral would be considered successful only when fully funded by the referee for LKR15million or equivalent in foreign currency.
- 4. Rewards Points will be credited at the end of the following calendar month upon successful conversion of the referral.

Promotional Period

This Promotion will be valid from 01 May 2023 to 31 December 2023

Terms and Conditions

- 1. The Premier Member Get Member ("Promotion") of The Hongkong and Shanghai Banking Corporation Limited (hereinafter referred to as "the Bank") is applicable to all existing HSBC Premier customers who introduces a new customer to HSBC Premier under the following criteria:
- 2. Introduction of a new HSBC customer who opens HSBC Premier account with the Bank and complies with the minimum Total Relationship Balance (TRB) of HSBC Premier of LKR 15 million or equivalent in foreign currency) within the Promotional Period.
- 3. The reward scheme for the successful referrals will be as follows:

Introduction of a new HSBC Premier Customer who opens an HSBC Premier account with a Total Relationship Balance of -LKR15 Million or equivalent in foreign currency.

Number of Successful Referrals	Rewards Points on offer
1st successful referral	15,000 Rewards points
2nd successful referral	25,000 Rewards points
3rd successful referral	35,000 Rewards points

4. Rewards points will be awarded on a cumulative basis therefore each customer will be entitled to accumulate the additional rewards points with each successful referral up to a maximum of three referrals. Eg: Customer referring the 1st referral will receive 15,000 rewards points and thereafter the 2nd successful referral will receive an additional 25,000 Rewards points (ie. total of 40,000 Rewards points (15,000 + 25,000)

General Terms and Conditions

- 5. Please note that for HSBC Premier the calculation of the Rupee equivalent of the Rewards Point is 1 Rewards Point = LKR 1/-.
- 6. This Promotion shall be valid only for customers of HSBC Premier Sri Lanka.
- All Rewards will be awarded on a per account basis and not on a per customer <u>basis ie</u>.
 A referral of a Premier joint account will be considered as one referral and therefore will be entitled to only one Reward.
- 8. Staff members of the Bank with Premier qualifying status will be eligible to submit referrals and participate this Promotion.
- 9. Customers/ referrer will be notified by their respective Relationship Manager on successful completion of the referral.
- 10. The Rewards Points are non-transferable and cannot be converted to cash.
- 11. The Bank reserves the right to modify, change or withdraw all or any of the rules applicable to this Promotion at any time.
- 12. Nothing herein amounts to a commitment or representation by the Bank to conduct similar promotions in the future.
- 13. In the event of a dispute arising out of this Promotion, the decision of the Bank shall be final.
- 14. These Terms and Conditions shall be governed and construed by the laws of Sri Lanka and shall be subject to the exclusive jurisdiction of the Courts of Sri Lanka.